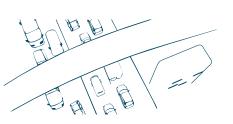
# **VOLKSWAGEN BANK**

GMBH



A chave da mobilidade.

The key to mobility.



Ключ



Der Schlüssel zur Mobilität.

गतिशीलता की कुंजी.





La chiave per la mobilità.

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€ million	30.06.2012	31.12.2011	31.12.2010	31.12.2009	31.12.2008
Total assets	39,028	37,866	32,826	34,193	33,497
	39,028		32,820		33,437
Receivables arising from					
Retail financing	18,815	17,939	17,696	17,421	15,481
Dealer financing	7,970	7,435	6,261	6,427	7,653
Leasing business	1,479	1,412	1,232	1,156	1,136
Customer deposits <sup>1</sup>	23,509	22,592	20,078	19,489	12,829
Equity	5,065	4,883	4,690	4,095	3,318
€ million	1st half-year 2012	1st half-year 2011	1st half-year 2010	1st half-year 2009	1st half-year 2008
Pre-tax result	231	243	188	144	216
Net income	181	197	144	119	166
%	30.06.2012	31.12.2011	31.12.2010	31.12.2009	31.12.2008
Equity ratio	13.0	12.9	14.3	12.0	9.9
%	30.06.2012	31.12.2011	31.12.2010	31.12.2009	31.12.2008
Core capital ratio	13.9	14.4	15.6	14.9	12.8
Overall ratio	15.8	16.3	18.6	18.0	18.8
Number	30.06.2012	31.12.2011	31.12.2010	31.12.2009	31.12.2008
Employees	1,140	753	631	644	669

RATING (AS AT 30.06.2012)	STANDARD & P	STANDARD & POOR'S			MOODY'S INVESTORS SERVICE		
	Short-term	Long-term	Outlook	Short-term	Long-term	Outlook	
Volkswagen Bank GmbH	A-2	A-	Stable	Prime-2	А3	Positive	
Volkswagen Financial Services AG	A-2	A-	Stable	Prime-2	A3	Positive	

<sup>1</sup> The year-end customer deposit figure for 2009 was adjusted to the customer deposit definition applicable from 2010 onwards.

# Development of business

#### GLOBAL ECONOMY

The global economy continued to grow in the first six months of 2012, though at a slower pace than in 2011 as a whole. Most emerging markets recorded comparatively high, albeit declining, growth rates. This contrasts with industrialised countries, where economic growth remained subdued.

Western Europe's economic situation deteriorated progressively in the reporting period, with recessionary tendencies intensifying in Southern Europe in particular. Uncertainty remained high on account of unresolved issues such as how to solve the European debt crisis and the future institutional orientation of the euro zone.

In Central Europe, the economic upswing seen in recent months decelerated at a faster rate than in Eastern

In the period from January to June 2012, the German economy performed better than had been expected in the previous year. In spite of weakening exports, growth in Germany's gross domestic product (GDP) exceeded the European average. The positive trend on the labour market continued.

## FINANCIAL MARKETS

In the first half of 2012, development on the international financial markets took place in two phases. While the markets performed better than expected in the first quarter, the problems in the euro zone caused by the debt crises in Greece, Spain and also in Italy were the focus of financial markets worldwide around mid-year in particular. The risk of the euro zone falling apart, which would have unforeseeable consequences for the global economy,

threw the markets into a spin despite positive company data in the leading industrialised countries. During the reporting period, the international stock market indices and the euro fell back to the level recorded at the start of the year after rallying in the first quarter of 2012.

Turmoil on the financial markets was caused by banks, which had played a major role in the Greek sovereign debt crisis and in the deep structural crisis in Spain unleashed by the property market. In spite of Spain's acceptance of the EU bailout, these developments gave rise to sizeable interest rate distortions. The cost of borrowing rose substantially for the placement of government bonds for Spain and Italy, for example, while issues by countries with a strong credit rating, among them the Federal Republic of Germany, were accepted at extremely low interest rates. The political uncertainty and the uncertainty surrounding the performance of European government bonds led to a worldwide slump in the placement of new issues of government bonds in the first half of the year. Corporate bond issues, on the other hand, have experienced significant growth. European companies with an excellent credit standing, particularly the three German automotive groups, were a pivotal part of this trend.

In view of the expansionary monetary policy in the industrialised countries, which was accompanied by low interest rates and the strong momentum of the global economy, the banking industry benefited at the beginning of the current year from the robust demand for loans from companies and households. It was not until April that demand started to move in the other direction. This development took place in other European markets as well.

#### AUTOMOBILE MARKETS

In the first six months of 2012, the demand for passenger cars and light commercial vehicles around the world continued, with the pace of growth rising slightly once again in the second quarter. While Western Europe recorded a decrease as compared with the prior-year period, the overall markets in the other sales regions saw demand increase year on year. Double-digit growth rates were registered in Asia-Pacific, North America plus Central and Eastern Europe.

New car registrations in Western Europe in the first half of 2012 were down substantially on the prior-year level. In the French market in particular, but also in the crisis-hit Southern European countries, the automotive market was impacted by the weak economic environment.

New car sales continued to rise in Central and Eastern Europe during the reporting period. The growth rate has nevertheless slowed slightly in the year to date.

New car registrations in Germany were up slightly year on year in the period from January to June 2012. Commercial vehicle sales had a stabilising effect, more than compensating for the purchasing restraint of retail customers.

#### **OVERALL APPRAISAL OF THE DEVELOPMENT OF BUSINESS**

Effective 01 January 2012, the outstanding stake in VOLKSWAGEN BANK POLSKA S.A., Warsaw, which until then had been jointly controlled, was acquired from the former owners, Kulczyk Pon Investment B.V., to strengthen sales activities in Poland. As a result, VOLKSWAGEN BANK POLSKA S.A. has been fully consolidated in the consolidated financial statements of Volkswagen Bank GmbH and included in the management report for the first time.

In the view of the Board of Management of Volkswagen Bank GmbH, business has shown a satisfactory development so far in 2012.

New business throughout Europe developed at a measured pace in the first half of the year. Due to the pressure on margins, the net interest income decreased compared to the prior-year period. This downtrend was mitigated by lower risk. In the first half of 2012, Volkswagen Bank GmbH again boosted its business volume year on year.

A further market was developed with the commencement of operations of a branch of Volkswagen Bank GmbH in Portugal.

# Analysis of the Group's business development and position

## THE VOLKSWAGEN BANK GMBH GROUP

There were no changes compared to 31 December 2011 as regards the legal status of Volkswagen Bank GmbH under corporate law and the inclusion of the Volkswagen Bank GmbH Group into the consolidated financial statements of Volkswagen Financial Services AG and Volkswagen AG.

In addition to the companies listed as at the most recent balance sheet date, the consolidated financial statements of Volkswagen Bank GmbH also include VOLKSWAGEN BANK POLSKA S.A., Warsaw, and the fully consolidated special purpose entities, Private Driver 2012-1 GmbH und Private Driver 2012-2 GmbH, both domiciled in Frankfurt/Main, which were established for the execution of ABS transactions.

No other substantial changes occurred in the first half of 2012 relative to the description in the 2011 annual report.

## **RESULTS OF OPERATIONS**

The notes on the results of operations concern changes relative to the same period the previous year.

The first half of 2012 was satisfactory for the Volkswagen Bank GmbH Group.

The net income from lending and leasing transactions before risk provisions decreased slightly by 2.2% to € 547 million. After adjusting for the margin of VOLKSWAGEN BANK POLSKA S.A., this decrease amounted to 4%. Interest income from lending transactions before risk provisions in the amount of €819 million (previous year: €807 million) stems primarily from consumer financing, as well as from vehicle and investment financing for the dealers of the Volkswagen Group. The decline in the interest income from retail financing before risk provisions in the amount of € 14 million was more than offset by the increase in interest income from dealer financing before risk provisions in the amount of  $\in$  20 million.

Finance and operating leases contributed €55 million before risk provisions (previous year: €52 million) to net interest income.

The Volkswagen Bank GmbH Group has systematically continued to pursue its refinancing strategy of diversification and flexible utilisation of its instruments. An increase in direct bank deposits year on year pushed up interest expense by € 32 million compared with the same period in 2011. The allowances and provisions recognised in connection with the lending business take into account all impairments existing as at the balance sheet date. The bank has taken its default risks arising from the crisis in a number of EU countries into account by recognising valuation allowances. The method for determining provisions for indirect residual value risks was revised during the reporting period. For this reason and due to the improvement in market, these provisions were reduced € 31.3 million. All other methods and procedures for recognising and assessing risks remained unchanged from the previous year's financial statements.

Due to the improved risk exposure overall, the risk provisions required for write-downs and bad debt allowances of €50 million (€47 million after adjusting for VOLKSWAGEN BANK POLSKA S.A.) were significantly lower than in the previous year (€70 million). The Volkswagen Bank GmbH Group therefore raised its net income from lending and leasing transactions after provisions for risks by 51.9% to €497 million in spite of the slight decrease in net interest income precipitated by the reduced need for provisions. After adjusting for VOLKSWAGEN BANK POL-SKA S.A., net income after provisions for risks amounted to €500 million.

This net income in turn reduced the pre-tax profit by just € 12 million or 4.9% to € 231 million even after recognition of other administrative costs, which had risen by € 46 million (excluding VOLKSWAGEN BANK POLSKA S.A.: € 40 million).

## ASSETS AND FINANCIAL POSITION

The notes on the assets and financial position concern changes relative to the balance sheet date 31 December 2011.

The Volkswagen Bank GmbH Group maintained its strong market position in the first half of 2012. Thanks to the close cooperation with the brands, the intensive collaboration with the dealerships of the Volkswagen Group and the attractive product range of the Volkswagen Group, customer receivables and, as a consequence, the total volume of business increased yet again compared to 31 December 2011.

## Lending business

The lending business of the Volkswagen Bank GmbH Group focuses on the provision of loans to private and commercial customers. The receivables shown in the balance sheet total € 32.5 billion (previous year: € 30.5 billion). The retail lending volume abroad, which is managed by the foreign branches and VOLKSWAGEN BANK POLSKA S.A., increased from € 8.7 billion to € 9.6 billion.

## Retail financing

As at 30 June 2012, the company had 1,893,000 retail financing contracts under management. Retail financing receivables were € 18.8 billion (previous year: € 17.9 billion). Business abroad accounted for € 3.7 billion of this amount (previous year: € 3.2 billion).

## Dealer financing

Compared to the close of the previous year, receivables in the dealer financing segment rose by 7.29 % to € 8.0 million, with foreign markets recording an increase of 10.0%.

## Leasing business

Volkswagen Bank GmbH offers finance leasing and operating leasing through its foreign branches. While the French branch of Volkswagen Bank GmbH engages in both finance and operating leasing, the Italian branch continues to offer only finance leasing. At € 1.5 billion, receivables as at the end of the first six months of 2012 remained almost unchanged (previous year: €1.4 billion). They largely comprise receivables from finance leasing.

## Companies accounted for using the equity method

In the reporting period, Volkswagen Bank GmbH continued to hold its shares in Global Mobility Holding B.V., Amsterdam. The result from this equity investment as at 30 June 2012 was €55 million (same period the previous year including VOLKSWAGEN BANK POLSKA €55 million). Effective 1 January 2012, the outstanding stake in VOLKSWAGEN BANK POLSKA S.A., Warsaw, which was still included using the equity method in the previous year, was acquired from the former co-owner, KPI Polska, as a result of which VOLKSWAGEN BANK POLSKA S.A. is consolidated in full in the consolidated financial statements of Volkswagen Bank GmbH.

## Deposit business and borrowings

The main reason for the increase in liabilities is the increase in liabilities to financial institutions, which rose from € 0.4 billion

to € 2.6 billion because Volkswagen Bank GmbH also utilised a €2.0 billion funding offer from the European Central Bank. These funds were used for the bank's core business of automotive financial services as well as for repaying existing liabilities and further optimising its funding. Nevertheless, the main items under equity and liabilities besides equity still are €24.6 billion in liabilities to customers including the direct banking business (previous year: €24.7 billion) and €4.7 billion in securitised liabilities (previous year: € 5.8 billion).

No new securitisation transactions were placed in the market in the first six months of 2012.

## Deposit business

In its deposit business, Volkswagen Bank GmbH further maintained the previous year's high level. Customer deposits as at the middle of the year were €23.5 billion, up €0.9 billion compared to 31 December 2011. Volkswagen Bank GmbH remains the market leader among the automobile direct banks thanks to this deposit volume. The deposit business is contributing substantially to customer loyalty to the Volkswagen Group. Its share in the refinancing mix of the Volkswagen Bank GmbH Group is 62.9% (previous year: 61.4%). Aside from offering statutory deposit insurance, Volkswagen Bank GmbH also continues to be a member of the Deposit Insurance Fund of the Association of German Banks (Bundesverband deutscher Banken e.V.).

## Equity

The subscribed capital of Volkswagen Bank GmbH remained unchanged at €318.3 million in the first half of 2012.

The determination of the regulatory equity ratios has been made in accordance with the standardised approach to credit and operational risks.

## FINANCIAL KEY PERFORMANCE INDICATORS

financial key performance indicators of the Volkswagen Bank Group are as follows:

%	30.06.2012	30.12.2011	31.12.2010	31.12.2009	31.12.2008
Equity ratio <sup>1</sup>	13.0	12.9	14.3	12.0	9.9
%	30.06.2012	30.12.2011	31.12.2010	31.12.2009	31.12.2008
Core capital ratio <sup>2</sup>	13.9	14.4	15.6	14.9	12.8
Overall ratio (regulatory) <sup>3</sup>	15.8	16.3	18.6	18.0	18.8

- 1 Equity ratio = Ratio of equity / total capital
- 2 Core capital ratio = Core capital / ((Capital requirement for credit risks + operational risks + market risks)\*12.5)\*100
- Overall ratio (regulatory) = Own funds / ((Capital requirement for credit risks + operational risks + market risks)\*12.5)\*100

For non-financial key performance indicators, please see the 2011 personnel report.

# Opportunity and risk report

#### OPPORTUNITY REPORT

## Macroeconomic opportunities

The management of Volkswagen Bank GmbH assumes that the automobile sales of the Volkswagen Group will remain constant or dip slightly in the second half of 2012, with regional markets showing disparate performances. By stepping up its cooperation with the Group brands and launching new products, Volkswagen Bank GmbH nevertheless expects its business volume to increase.

## Strategic opportunities

In addition to entering new markets, Volkswagen Bank GmbH sees further opportunities in the development of innovative products that are aligned with customers' changed mobility requirements. The Group's targeted rates of return as well as the sales promotion potential are relevant for making decisions in this connection.

## RISK REPORT

## Shareholder risk

Volkswagen Bank GmbH has been holding a substantial - i. e. 50% - stake in LeasePlan Corporation N.V., Amsterdam, which is held indirectly via Global Mobility Holding B.V. (GMH), Amsterdam, since the end of 2004. As a result of the deterioration in the economic climate in the euro zone, in June 2012 rating agency Moody's downgraded LeasePlan's rating together with that of many other banks by two notches to Baa2, outlook stable.

LeasePlan is expected to continue to generate profits.

#### Residual value risk

The process used to quantify the indirect residual value risk was revised on the basis of the historical data now available. In particular, the parameterisation of a loss ratio was incorporated. The parameters used include the probability that the dealerships will recover as well as a ratio that takes into account premature and normal contract terminations as part of "normal" operations. The business trend and the above-mentioned refinement of the quantification methods will further reduce the indirect residual value risks (in comparison with previous years). As a consequence, the indirect residual value risks will continue to be classified as an "insignificant risk type" for

There were no material changes regarding the other risk types and our risk management methods in the past few months. Insofar, see the disclosures in the "Opportunity and risk report" chapter of the 2011 annual report.

In Southern European markets, risk costs rose in the first half of 2012 as expected owing to the crisis. The existing uncertainties in the euro zone will continue to be monitored closely.

## **EVENTS AFTER THE BALANCE SHEET DATE**

Aside from the events described above, no events of substantial significance occurred after completion of the consolidated interim report as at 30 June 2012.

# Personnel report

Given the structure of the German legal entities of the Volkswagen Financial Services AG Group, the employees of Volkswagen Financial Services AG work in the respective subsidiaries, among others.

As a result of this structure, 1,830 employees of Volkswagen Financial Services AG were working in Volkswagen Bank GmbH's business units at 30 June 2012.

Volkswagen Bank GmbH continues to employ certain staff directly due to regulatory requirements. At 30 June 2012, this staff numbered 1,140 (31.12.2011: 753), 165 of which are employed in Germany. VOLKSWAGEN BANK POLSKA S.A. had 302 employees and the branches of Volkswagen Bank GmbH had 673 employees as at 30 June 2012 (31.12.2011: 591 employees excluding VOLKSWAGEN BANK POLSKA S.A.).

# Anticipated developments

#### GLOBAL ECONOMY

Global economic growth continued in the reporting period, though the momentum weakened further compared with 2011 as a whole. We expect the global economy to stabilise at this level as the year progresses, with trends in the individual regions varying. Whilst most of the emerging economies in Asia and Latin America will continue to record above-average growth rates, expansion in the large industrialised nations will be only moderate. A recession is predicted for a number of European Union Member States. All in all, global economic development will continue to be fraught with uncertainty.

## FINANCIAL MARKETS

The financial markets will still feel the impact of the euro crisis in the second half of the year. Whilst the problems in the euro zone have not yet been a major drag on economic growth in Germany, they have had significant repercussions in the banking industry. The monetary policy measures taken by the European Central Bank to ease banks' financing situation have so far failed to restore confidence in sustainable development in the individual countries and have not fundamentally increased people's trust in the banking system.

## AUTOMOBILE MARKETS

Global demand for passenger cars and light commercial vehicles grew slightly faster in the period from April to June 2012 than in the first quarter of the year. We expect the global markets for passenger cars and light commercial vehicles to continue growing on the whole in 2012, but we assume that the pace of growth will slow as the year progresses. In Western Europe we anticipate a decline in the overall market volume, though the German market will hover around the prior-year level. Growth in Central and Eastern Europe will slow substantially.

## DEVELOPMENT OF VOLKSWAGEN BANK GMBH

The strained economic situation in many European markets in the first six months of 2012 will continue in the second half of the year. The intensive market cultivation is expected to lift the business volume of Volkswagen Bank GmbH year on year in a volatile environment.

We continuously analyse existing markets and new market potential. Expanding our product range will support a positive business performance. We are further pushing the expansion of our national and international activities in line with the WIR2018 strategy. Besides expanding internationally, in the second half of 2012 our main focus will be on further intensifying our sales activities jointly with the Volkswagen Group brands, launching new products in existing markets, continuing infrastructure measures for the further expansion of our competitive position and ensuring consistent risk management.

The Board of Management of Volkswagen Bank GmbH expects earnings in the 2012 and 2013 financial years to be stable.

# Income statement

€ million	Note	01.0130.06.2012	01.0130.06.2011	Change in %
Interest income from lending transactions before provisions				
for risks		819	807	1.5
Net income from leasing transactions before provisions for				
risks		55	52	5.8
Interest expense		-327	-300	9.0
Net income from lending and leasing transactions before				
provisions for risks	1	547	559	-2.1
Provisions for risks arising from lending and leasing business		-50	-70	-28.6
Net income from lending and leasing transactions after provisions				
for risks		497	489	1.6
Commission income		114	96	18.8
Commission expenses		-85	-70	21.4
Net commission income		29	26	11.5
Result from derivative financial instruments		-13	11	Х
Result from joint ventures accounted for using the equity				
method		62	55	12.7
Result from other financial assets		4	0	X
General administration expenses	2	-331	-275	20.4
Other operating result		-17	-63	-73.0
Pre-tax result		231	243	-4.9
Taxes on income and earnings		-50	-46	8.7
Net income		181	197	-8.1
Net income attributable to Volkswagen Financial Services AG		181	197	-8.1

# $Statement\ of\ comprehensive\ income$

€ million	01.0130.06.2012	01.0130.06.2011
Net income	181	197
Actuarial gains and losses	-11	3
deferred taxes thereon	3	-1
Available-for-sale financial assets (securities):		
Fair value changes recognised in equity	-12	-15
Recognised in the income statement	0	_
deferred taxes thereon	4	5
Cash flow hedges:		
Fair value changes recognised in equity	2	2
Recognised in the income statement	1	2
deferred taxes thereon	-1	-1
Currency translation differences	8	-4
Income and expense of shares measured using the equity method, recognised directly in equity, after taxes	7	8
Income and expense recognised directly in equity	1	-1
Comprehensive income	182	196
Comprehensive income of the Volkswagen Bank GmbH Group	182	196

# Balance sheet

€ million	Note	30.06.2012	31.12.2011	Change in %
Assets				
Cash reserve		730	644	13.4
Receivables from financial institutions		1,423	2,149	-33.8
Receivables from customers arising from				
Retail financing		18,815	17,939	4.9
Dealer financing		7,970	7,435	7.2
Leasing business		1,479	1,412	4.7
Other receivables		4,221	3,762	12.2
Receivables from customers in total		32,485	30,548	6.3
Derivative financial instruments		155	181	-14.4
Securities		1,521	1,286	18.3
Joint ventures accounted for using the equity method		1,613	1,595	1.1
Other financial assets		1	1	0.0
Intangible assets	3	44	9	Х
Property, plant and equipment	3	14	9	55.6
Leased assets	3	218	202	7.9
Investment property		2	2	0.0
Deferred tax assets		671	637	5.3
Income tax assets		13	27	-51.9
Other assets		138	140	-1.4
Assets held for sale (IFRS 5)		_	436	Х
Total		39,028	37,866	3.1

€ million	Note	30.06.2012	31.12.2011	Change in %
Equity and liabilities				
Liabilities to financial institutions		2,628	435	Х
Liabilities to customers		24,635	24,682	-0.2
Securitised liabilities		4,685	5,835	-19.7
Derivative financial instruments		174	143	21.7
Provisions		364	308	18.2
Deferred tax liabilities		523	524	-0.2
Income tax obligations		55	24	Х
Other liabilities		77	94	-18.1
Subordinated capital		822	935	-12.1
Liabilities in connection with the assets held for sale (IFRS 5)		_	3	Х
Equity		5,065	4,883	3.7
Subscribed capital		318	318	_
Capital reserve		3,596	3,596	_
Retained earnings		1,151	969	18.8
Total		39,028	37,866	3.1

	Sub-	Capital			RETAINED I	EARNINGS			Total
-	scribed res	reserve	Accumu- lated profits	Currency translation	Cash flow hedges	Actuarial gains and losses	Market valuation securities	Shares measured using the equity method	equity
Balance as at 01.01.2011	318	3,546	882	-40	-2	-10	2	-6	4,690
Net income	_		369	_	_	_	_	_	369
Income and expense recognised directly in equity	_	_	_	4	13	-2	-6	-6	3
Comprehensive income			369	4	13	-2	-6	-6	372
Payments into the capital reserve	_	50	_	_	_	_	_		50
Distributions/profit transfer to Volkswagen Financial Services AG	_	_	-229	_	_	_	_	_	-229
Balance as at 31.12.2011 / 01.01.2012	318	3,596	1,022	-36	11	-12	-4	-12	4,883
Net income	_	_	181	_	_	_	_	_	181
Income and expense recognised directly in equity	_	_	_	8	2	-8	-8	7	1
Comprehensive income	_	_	181	8	2	-8	-8	7	182
Payments into the capital reserve	_	_	_	_	_	_	_	_	_
Distributions/profit transfer to Volkswagen Financial Services AG	_	_		_	_	_	_	_	_
Balance as at 30.06.2012	318	3,596	1,203	-28	13	-20	-12	-5	5,065

# Cash flow statement

€ million	01.0130.06.2012	01.0130.06.2011
Net income	181	197
Depreciation, amortisation, value adjustments and write-ups	113	107
Change in provisions	51	125
Change in other non-cash items	-7	31
Result from the sale of financial assets and property, plant and equipment	0	0
Interest result and dividend income	-541	-548
Other adjustments	0	0
Change in receivables from financial institutions	775	190
Change in receivables from customers	-1,156	-1,807
Change in leased assets	-43	-35
Change in other assets from operating activities	2	-12
Change in liabilities to financial institutions	2,150	235
Change in liabilities to customers	-153	672
Change in securitised liabilities	-1,213	1,175
Change in other liabilities from operating activities	-20	-31
Interest received	864	848
Dividends received	4	0
Interest paid	-327	-300
Income tax payments	-33	-87
Cash flow from operating activities	647	760
Cash inflows from the sale of investment property	-	_
Cash outflows from the purchase of investment property	-	_
Cash inflows from the sale of subsidiaries and joint ventures	-	_
Cash outflows from the purchase of subsidiaries and joint ventures	-26	_
Cash inflows from the sale of other assets	1	0
Cash outflows from the purchase of other assets	-6	-2
Change in investments in securities	-180	-79
Cash flow from investing activities	-211	-81
Cash inflows from changes in capital	-	_
Profit transfer to Volkswagen Financial Services AG	-230	-180
Change in funds resulting from subordinated capital	-120	-197
Cash flow from financing activities	-350	-377
Cash and cash equivalents at the end of the previous period	644	470
Cash flow from operating activities	647	760
Cash flow from investing activities	-211	-81
Cash flow from financing activities	-350	-377
Effects from exchange rate changes	0	0
Cash and cash equivalents at the end of the period	730	772

## **Notes**

## to the consolidated financial statements of the Volkswagen Bank GmbH Group as at 30 June 2012

## General comments

Volkswagen Bank GmbH (VW Bank GmbH) is a limited liability company under German law. It has its head office at Gifhorner Strasse, Braunschweig, and is registered in the Braunschweig Register of Companies (under file number HRB 1819).

Volkswagen Financial Services AG, Braunschweig, is the sole shareholder of Volkswagen Bank GmbH. A profit transfer agreement between these two companies is in place.

## Group accounting principles

Volkswagen Bank GmbH prepared its consolidated financial statements for the 2011 financial year in accordance with the International Financial Reporting Standards (IFRS), as applicable in the European Union, and the interpretations of the IFRS Interpretations Committee, as well as supplementary provisions that are applicable under § 315a Para. 1 German Commercial Code (HGB). Therefore, this consolidated interim report as at 30 June 2012 was also prepared in accordance with IAS 34.

This interim report has not been reviewed by an auditor.

## Accounting policies

Volkswagen Bank GmbH has implemented all accounting standards that were adopted by the EU and had to be applied from 01 January 2012.

All other accounting standards to be applied for the first time in the 2012 financial year do not have a significant impact on the assets, financial position and results of operations of the Volkswagen Bank GmbH Group. A detailed listing of these accounting standards is contained in the notes to the consolidated financial statements of the 2011 annual report.

A discounting rate of 4.0 % (31 December 2011: 4.6 %) was applied to domestic provisions for pensions in the current interim financial statements. The reduction in the interest rate triggered an increase in the actuarial losses related to pension provisions recognised directly in equity.

The income tax expense for the interim reporting period is determined in accordance with IAS 34, Interim Financial Reporting, using the average tax rate expected for the financial year on the whole.

Other than that, the same accounting policies and consolidation principles that were used in the consolidated financial statements for 2011 are applied to the preparation of the interim report and the determination of the corresponding amounts for the previous year. A detailed description of these methods is contained in the notes to the consolidated financial statements of the 2011 annual report. These financial statements may be downloaded from our website at www.vwfs.com.

## Basis of consolidation

As a general principle, all companies and branches are fully consolidated in which Volkswagen Bank GmbH has the possibility, directly or indirectly, to determine the financial and business policy in such a way that the Volkswagen Bank GmbH Group benefits from the activities of these companies (subsidiaries).

Effective 01 January 2012, the outstanding stake in VOLKSWAGEN BANK POLSKA S.A., Warsaw, which until then had been jointly controlled, was acquired from the former co-owners (Kulczyk Pon Investment B.V.) to strengthen sales activities in Poland. As a result, VOLKSWAGEN BANK POLSKA S.A. has been fully consolidated in the consolidated financial statements of Volkswagen Bank GmbH for the first time.

Furthermore, the Portuguese branch of Volkswagen Bank GmbH commenced operations at the beginning of 2012 and has therefore been included in the basis of consolidation of Volkswagen Bank GmbH.

Due to the securitisation transactions conducted by Volkswagen Bank GmbH, the specialpurpose entities Private Driver 2012-1 GmbH and Private Driver 2012-2 GmbH, both domiciled in Frankfurt/Main, were fully consolidated in the first six months of 2012.

## Notes to the consolidated financial statements

## 1 | Net income from lending and leasing transactions before provisions for risks

€ million	01.0130.06.2012	01.0130.06.2011
Interest income from lending and money market transactions	819	807
Income from leasing transactions	123	113
Expenses from leasing business	-41	-36
Depreciation on leased assets and investment property	-27	-25
Interest expense	-327	-300
Total	547	559

## 2 | General administration expenses

€ million	01.0130.06.2012	01.0130.06.2011
Staff costs	-50	-41
Non-staff costs	-264	-218
Costs of advertising, PR work and sales promotion	-11	-12
Depreciation of property, plant and equipment and amortisation of		
intangible assets	-4	
Other taxes	-2	-1
Total	-331	-275

## 3 | Development of selected assets

€ million	Net carrying amount 01.01.2012	Changes in the basis of consolidation	Additions	Disposals/ Other changes	Depreciation/ Amortisation	Net carrying amount 30.06.2012
Intangible assets	9	36	2	0	3	44
Property, plant and equipment	9	3	4	0	2	14
Leased assets	202	_	62	-19	27	218

## 4 | Notes to the fair value hierarchy

There were no shifts between the different levels of the financial instruments measured at fair value in the first half of 2012.

## Segment reporting

## 5 | Division by geographical markets

	Germany	Italy	France	United Kingdom	Other	Consoli- dation	Total
€ million (01.01. –30.06.2012)							
Revenue from lending transactions with third parties	616	61	42	25	65		809
Revenue from intersegment lending transactions	60	0	0		0	-60	
Segment revenue from lending transactions	676	61	42	25	65		809
Revenue from leasing transactions		26	97				123
Commission income	75	12	22		5		114
Revenue	751	99	161	25	70	-60	1,046
		99	101			-60	1,046
Cost of sales from lending and leasing transactions		-11	-30				-41
Write-ups on leased assets and investment property		_	_				-
Depreciation and impairment losses on leased assets and investment property	_	_	-27	_	_	_	-27
of which impairment losses pursuant to IAS 36	_	_	_	_	_	_	_
Interest expense	-313	-22	-23	-5	-24	60	-327
Provisions for risks arising from lending and leasing business	-28	-7	-9	2	-8		-50
Commission expenses	-54	-11			-1		-85
General administration expenses (part of the							-85
operating result)	-238	-24	-32	-5	-31	0	-330
Other operating result	-18	0	0	0	1	0	-17
Segment result (Operating result)	100	24	21	17	7		169
Interest income not classified as revenue	10	_	_		_		10
Result from derivative financial instruments	-13	_	_		_		-13
Result from joint ventures accounted for using the equity method	62						62
Result from other financial assets					4		4
							4
General administration expenses (not part of the operating result)	-1	_	_	0	0	_	-1
Pre-tax result	158	24	21	17	11		231
Taxes on income and earnings	-29	-8	-4	-4	-5		-50
Net income	129	16	17	13	6		181
Net income attributable to Volkswagen Financial Services AG	129	16	17	13	6		181
€ million (30.06.2012)							
Segment assets	19,126	2,762	3,246	1,443	2,057		28,634
of which non-current assets	10,879	1,376	1,499	34	607		14,395
Segment liabilities	31,316	2,884	2,714	1,274	1,962	<b>-7,896</b>	32,254

Both VOLKSWAGEN BANK POLSKA S.A., which was added to the basis of consolidation of Volkswagen Bank GmbH during the first six months of 2012, and the Portuguese branch are allocated to the "Other" segment.

## The presentation for the previous year is as follows:

	Germany	Italy	France	United Kingdom	Other branches	Consoli- dation	Total
€ million (01.01. – 30.06.2011)							
Revenue from lending transactions with third							
parties	640	52	34	21	47	_	794
Revenue from intersegment lending transactions	64	0	0		0	-64	_
Segment revenue from lending transactions	704	52	34	21	47	-64	794
Revenue from leasing transactions	_	21	92	_		_	113
Commission income	61	14	18		3		96
Revenue	765	87	144	21	50	-64	1,003
Cost of sales from lending and leasing transactions	_	-6	-30	_	_		-36
Write-ups on leased assets and investment property							-
Depreciation and impairment losses on leased assets and investment property			-25				-25
of which impairment losses pursuant to IAS 36							-
Interest expense (part of the operating result)	-295	-23	-24		-18	64	-300
Provisions for risks arising from lending and leasing business	16	-1	-4	-3	-78	_	-70
Commission expenses	-42	-11	-15	_	-2	_	-70
General administration expenses (part of the operating result)	-208	-24	-22	-5	-16	1	-274
Other operating result	-61	0	-1		-1	-1	-63
Segment result (Operating result)	175	22	23	10	-65		165
Interest income not classified as revenue	13		_				13
Interest expense (not part of the operating result)	0		_				0
Result from derivative financial instruments	11	_	_				11
Result from joint ventures accounted for using the equity method	55						55
Result from other financial assets	0		_	_	_	_	0
General administration expenses (not part of the operating result)	-1	_	_	_	_	_	-1
Pre-tax result	253	22	23	10	-65	_	243
Taxes on income and earnings	-44	-9	-5	-3	15		-46
Net income	209	13	18	7	-50		197
Net income attributable to Volkswagen Financial							
Services AG	209	13	18	7			197
€ million (30.06.2011)							
Segment assets	18,420	2,383	2,774	1,155	1,806	_	26,538
of which non-current assets	10,048	1,201	1,280	18	583	_	13,130
Segment liabilities	28,372	2,536	2,299	1,109	1,720	-7,166	28,870

## Other notes

## 6 | Cash flow statement

The cash flow statement of the Volkswagen Bank GmbH Group documents the change in funds available due to the cash flows resulting from current operating activities, investing activities and financing activities. Cash and cash equivalents, narrowly defined, comprises only the cash reserve, which is made up of the cash in hand and deposits at central banks.

## 7 | Off-balance sheet obligations

€ million	30.06.2012	31.12.2011
Contingent liabilities		
Liabilities from surety and warranty agreements	138	97
Other obligations		
Irrevocable credit commitments	1,213	1,259

The contingent liabilities in the amount of  $\[mathbb{e}\]$  138 million (previous year:  $\[mathbb{e}\]$  97 million) solely comprise guarantees. Of the guarantees,  $\[mathbb{e}\]$  125 million (previous year:  $\[mathbb{e}\]$  25 million) concern international customers from outside the Group and  $\[mathbb{e}\]$  4 million (previous year:  $\[mathbb{e}\]$  63 million) concern affiliated companies.

## 8 | Corporate bodies of Volkswagen Bank GmbH

Mr. Rainer Blank left the company on 31 March 2012. Since 01 April 2012, Mr. Anthony Bandmann has acted as Spokesman of the Board of Management of Volkswagen Bank GmbH.

The Supervisory Board of Volkswagen Bank GmbH was dissolved on 15 May 2012; up until then it had comprised the following members:

## HANS DIETER PÖTSCH

Chairman

Member of the Board of Management of Volkswagen AG Finance and Controlling

## PROF. DR. HORST NEUMANN

Deputy Chairman

Member of the Board of Management of Volkswagen AG

Human Resources and Organisation

## WALDEMAR DROSDZIOK

Deputy Chairman

Chairman of the Joint Works Council of Volkswagen Financial Services AG and Volkswagen Bank GmbH

## DR. ARNO ANTLITZ

Member of the Board of Management Volkswagen Brand Controlling and Accounting

## DR. JÖRG BOCHE

Executive Vice President of Volkswagen AG **Group Treasurer** 

## CHRISTIAN KLINGLER

Member of the Board of Management of Volkswagen AG Sales and Marketing

## **DETLEF KUNKEL**

General Secretary/Principal Representative of IG Metall Braunschweig

## SIMONE MAHLER

Deputy Chairman of the Joint Works Council of Volkswagen Financial Services AG and Volkswagen Bank GmbH

## **GABOR POLONYI**

Head of Sales Germany Private and Corporate Customers of Volkswagen Bank GmbH

## PETRA REINHEIMER

General Secretary of the Joint Works Council of Volkswagen Financial Services AG and Volkswagen Bank GmbH

## MICHAEL RIFFEL

General Secretary of the General Works Council of Volkswagen AG (from 01.01.2012)

## AXEL STROTBEK

Member of the Board of Management AUDI AG Finance and Organisation

## 9 | Events after the balance sheet date

There were no significant events up to 12 July 2012.

## 10 | Responsibility statement of the Board of Management

To the best of our knowledge, and in accordance with the applicable reporting principles for interim financial reporting, the condensed interim consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group, and the interim management report of the Group includes a fair review of the development and performance of the business and the position of the Group, together with a description of the material opportunities and risks associated with the expected development of the Group for the remaining months of the financial year.

Braunschweig, 12 July 2012 The Board of Management

Anthony Bandmann

Dr. Michael Reinhart

Torsten Zibell

## Note regarding forward-looking statements

This report contains statements concerning the future business development of Volkswagen Bank GmbH. These statements include, among others, assumptions about the development of the global economy, as well as the financial and automobile markets. Volkswagen Bank GmbH has made these assumptions on the basis of available information and believes that they can be currently said to offer a realistic picture. These estimates necessarily include certain risks, and actual development may differ from these expectations.

Should actual development therefore deviate from these expectations and assumptions, or should unforeseen events occur that impact the business of Volkswagen Bank GmbH, then the business development will be accordingly affected.

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This consolidated interim report is also available in German.

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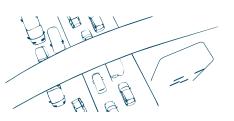




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